**kin** 2025





# We are Kin

Kin came into being in 2017 with the belief that the recruitment market needed to be better. We offer our clients high touch, thoroughly human recruitment expertise at a price point that isn't eye watering. For job seekers we provide a place to be seen, heard, and valued. Our team are driven to support clients to grow incredible businesses, and to support job seekers to find their new place to belong.

### What matters to us?

We believe in being a business as a force for good. By embracing B Corp principles, we strive to play our part in responsibly contributing to the world of work in a way that is kind to the planet and those living on it.

### **Our Values**

#### We Care

We lead with purpose, heart and humanity.

#### We Know Our Stuff

When you work with one of us, you work with all of us.

#### We Are Real

Real partnerships, real connections, real results.

#### We Are Curious

We question the status quo to understand what else is possible.





## Our B Corp Journey

In May 2025, Kin completed our re-certification as a <u>B Corp</u> organisation, lifting our overall score by 10% to 122.1. We're so proud to be part of a community who are committed to balancing profit with purpose by meeting the highest standards of social and environmental performance, transparency and accountability.



## **B1G1** Impacts

As part of our commitment to being a business that makes an impact, we partner with B1G1 Business for Good. Each month we link simple business milestones giving to causes that matter both locally and internationally.





## Garden to Table

More locally, for each new client referral received, we give to <u>Garden to Table</u>. We gain a deep sense of fulfilment in the knowledge that our everyday actions at work are helping those in need.

## Carbon trail

We measure and monitor our emissions via fellow B Corp Carbon Trail Reporting. Our carbon intensity is lower than industry average and we have great plans to do even better.







# 2025 Report



# B1G1 Business For Good

- 134,559 total impacts across our chosen causes across the globe:
- Family education against trafficking.
- School meals to vulnerable children.
- Vocational training for at-risk young adults.
- Vocational training to a rescued girl.
- Sexual exploitation prevention workshops to children.



#### Garden to Table

- \$2200 donated for client referrals.
- Commitment to raising brand awareness through social media posts and client/candidate communications.



#### 33% of clients are

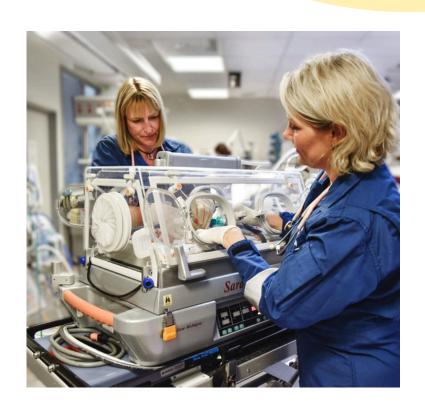
- Not-for-profit
- Purpose led
- Community impacting



## Client Impact

Laura Golland - Head of Fundraising - Wellington Hosptials Foundation.

"I wanted to reach out though and say a big thank you for running such a great recruitment process. I am so pleased with the result and am excited for what the new year is going to bring. I knew you guys would of course do a fantastic job, and just wanted to make sure you knew how much I appreciated how smoothly it has all gone".



#### Recruitment

\$361,348.00 saved in recruitment spend for our clients using the Kin unique pricing model versus traditional fee on placement.\*

\*this calculation is based on using average percentage placement fee of 15%



## Advocacy



Voluntary webinar on Neuroinclusion in the workplace



hours voluntary career coaching for graduates.

